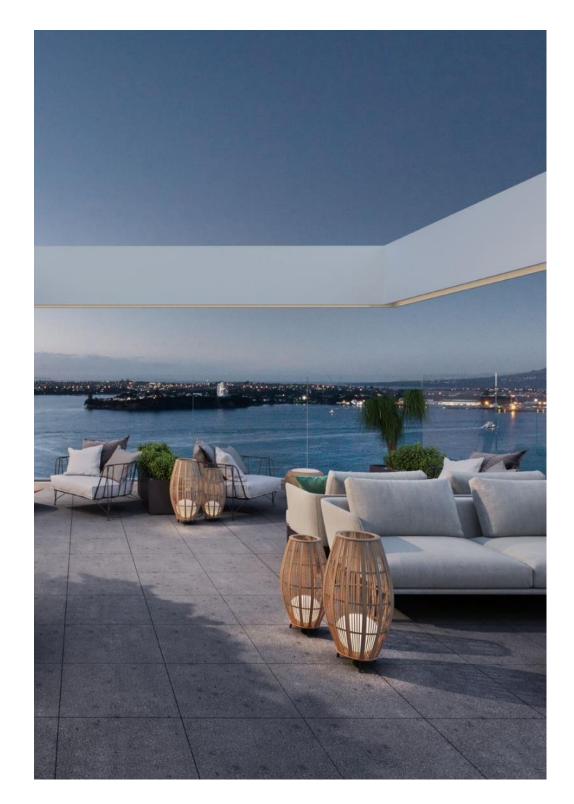


# Investment Asset Summary



**Date** June 2023

**Presented by** 

Precinct Properties New Zealand Limited

## Welcome

Precinct's commitment to understanding and working in partnership with all stakeholders is at the heart of its success. By recognizing the importance of collaboration and cooperation, Precinct ensures that the needs and expectations of its stakeholders are met effectively.

With a focus on premium-grade real estate, Precinct consistently delivers outstanding and sustainable results. The company's dedication to excellence in design, construction, and management ensures that its properties maintain high standards of quality and performance.

The company stays ahead of market trends and constantly seeks new opportunities to provide exceptional real estate solutions. Through continuous research, development, and adaptation, Precinct remains a leader in the industry.



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## **Three Essential Elements**

### **Empowering People**

Collaborative team culture, excellent client service, and community focus drive our success.

### **Operational Excellence**

Dedicated team, high-quality assets, proactive maintenance for sustainable returns.

## **Developing the Future**

Revitalizing city centres through partnerships, creating new environments, transforming places.





## About

## **Principles of Success**

### **Concentrated Ownership**

Precinct invests in high-quality city centre real estate, adapting to market demand and expanding strategically.

### **Great Client Relationships**

Understanding and catering to our clients' needs, we provide exceptional service and foster transparent relationships.

### Investing in Quality

Creating vibrant office environments with retail and leisure offerings, our skilled team ensures client success.

### Long-Term View

Precinct excels in portfolio management, optimizing returns through capital recycling and strategic planning.

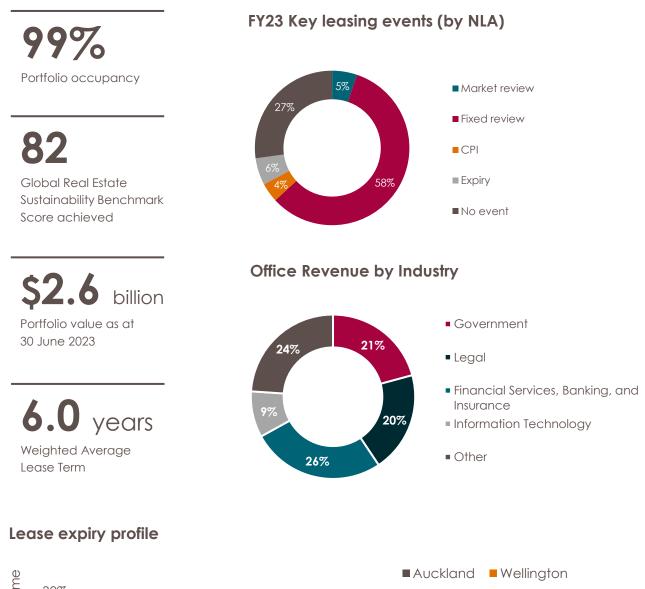


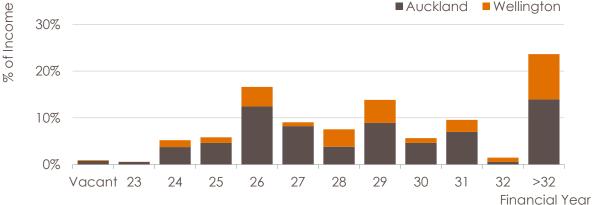
## Investment Property Portfolio

## Key Property Information – 30 June 2023

Property	City	NLA	Typical Floor plate	Cap rates %	Valuation*	WALT	Occupancy
PwCTower	Auckland	39,375 m²	1,350 m²	5.0%	\$610 m	8.3 years	100.00%
Commercial Bay Retail	Auckland	16,815 m²		5.9%	\$353 m	4.0 years	97.06%
HSBC Tower	Auckland	31,592 m²	1,350 m²	5.3%	\$445 m	4.9 years	99.71%
AON Centre	Auckland	25,354 m²	1,100 m²	5.8%	\$238 m	3.9 years	95.67%
Jarden House	Auckland	13,762 m²	913 m²	5.5%	\$135 m	4.4 years	94.26%
Mason Brothers	Auckland	4,704 m <sup>2</sup>	1,500 m²	5.1%	\$58 m	2.5 years	100.00%
204 Quay Street	Auckland	5,457 m²		8.3%	\$22 m	4.7 years	100.00%
Viaduct Car Park	Auckland	530 m²		7.0%	\$17 m	9.2 years	100.00%
AON Centre	Wellington	24,257 m²	1,050 m²	6.6%	\$218 m	4.2 years	97.85%
NTT Tower	Wellington	16,633 m²	1,000 m²	6.4%	\$141 m	5.1 years	98.48%
No.1 The Terrace	Wellington	18,613 m²	2,000 m²	5.6%	\$151 m	7.0 years	100.00%
Defence House	Wellington	25,929 m²	2,300 m²	5.4%	\$187 m	13.5 years	5 100.00%
Total		223,021 m <sup>2</sup>		5.6%	\$2,574 m	6.0 years	<b>99</b> %

Notes: Excludes development properties such as 1 Queen Street and Bowen Campus stage 2, Bowen House, and Wynyard Stage 3. No.1 The Terrace value includes the value of the freehold title in respect to Precinct's leasehold interest at No.3 The Terrace.





# Auckland





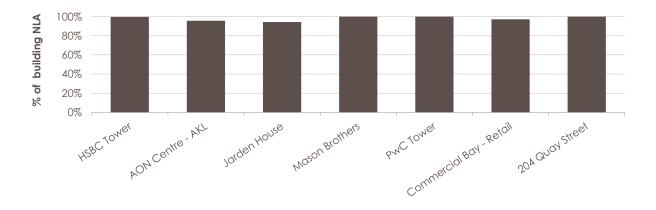
## **Auckland Portfolio**

- 1 PWC Tower
- 2 Commercial Bay Retail
- 3 HSBC Tower
- 4 Aon Centre
- 5 Jarden House
- 6 Mason Brothers
- 7 204 Quay Street



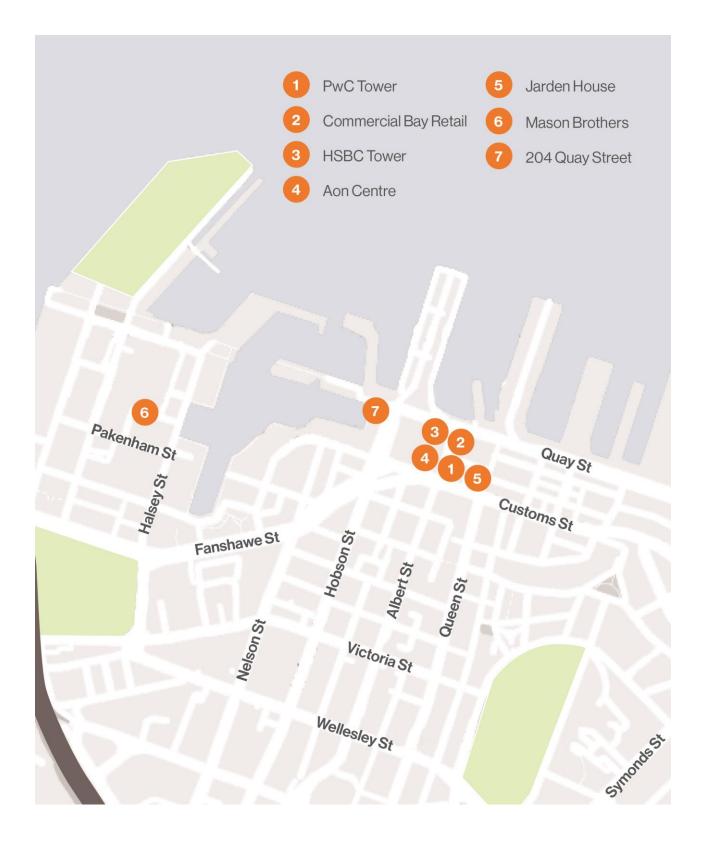


73% Weighting to Auckland by portfolio value **5.5** years Weighted Average Lease Term

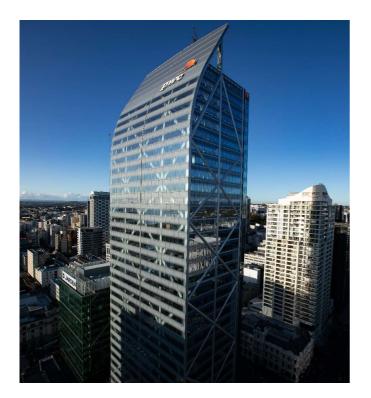


## **Auckland Occupancy**

# **Auckland Portfolio**







Property details	
Construction	2020
Refurbishment	
Ownership	100%
Property Statistics	
Total Lettable Area	39,375 m²
Average Floor Plate	1,350 m²
Car Parks	283 spaces
WALT	8.3 years
Occupancy	100%
Valuation (30 June 2023)	
Current Value	\$610.0 m
	A15 (00

	φ010.0 m
Value (\$/sqm)	\$15,492
Market Cap Rate	5.0%
Initial Yield	4.9%
Valuer	CBRE



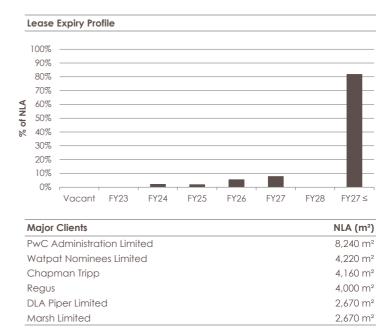
Located at the heart of the Auckland's waterfront, The PwC Tower at Commercial Bay represents the most significant evolution in premium workspace that Auckland has seen in decades. Designed by Warren and Mahoney in partnership with Woods Bagot, the tower has transformed Auckland's skyline.

The PwC tower has been designed from the inside out with a new generation floorplate. The core is located on the south side of the tower allowing for an exceptionally efficient floorplate with minimal columns. The tower offers dramatic views across the Waitemata Harbour to the north, east and west.

The tower features premium grade office accommodation, three levels of basement parking and storage areas, End of Trip facilities, as well as meeting and event space operated by Generator that is available for bookings.

The PwC tower is located at the hub of Auckland's transport network with easy access to the bus, train, and ferry terminals.

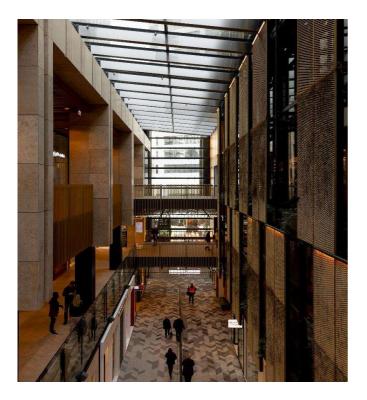
The PWC Tower has been awarded a 5-star Green Star rating.





### 7 Queen Street, Auckland Commercial Bay Retail





Property details	
Construction	2020
Refurbishment	
Ownership	100%
Duo u outo Chalialian	
Property Statistics	
Total Lettable Area	16,815 m²
Average Floor Plate	
Car Parks	
WALT	4.0 years
Occupancy	97%
Valuation (30 June 2023)	
Current Value	\$353.0 m

Current Value	\$353.0 m
Value (\$/sqm)	\$20,994
Market Cap Rate	5.9%
Initial Yield	5.8%
Valuer	Colliers International



#### Commentary

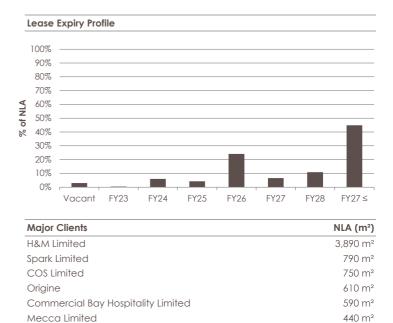
Mecca Limited

Opened in June 2020, Commercial Bay is an iconic waterfront retail and hospitality destination. It is characterised by its laneway configuration that sets a new benchmark level in the New Zealand retail market.

Located across three levels Commercial Bay retail is home to an outstanding mix of 112 retailers across fashion, food and beverage, beauty and speciality retail. Commercial Bay brings together the largest concentration of high-quality local and international retailers to the heart of Auckland city.

Commercial Bay has been designed to honour the history of the site and to reinstate Commercial Bay as the centre of activity, trade, and commerce in the city. The design involved a number of partnerships including, Ngāti Whātua Ōrākei (NWO), council controlled organisations, and external consultants and project teams.

Commercial Bay is situated in prime position on Auckland's waterfront at 7 Queen Street, and can be easily accessed via trains, buses, ferries, bike paths or private vehicles.









Property details	
Construction	2002
Refurbishment	2020
Ownership	100%

Property Statistics	
Total Lettable Area	31,592 m <sup>2</sup>
Average Floor Plate	1,350 m <sup>2</sup>
Car Parks	350 spaces
WALT	4.9 years
Occupancy	100%

Valuation (30 June 2023)	
Current Value	\$445.0 m
Value (\$/sqm)	\$14,086
Market Cap Rate	5.4%
Initial Yield	5.5%
Valuer	CBRE

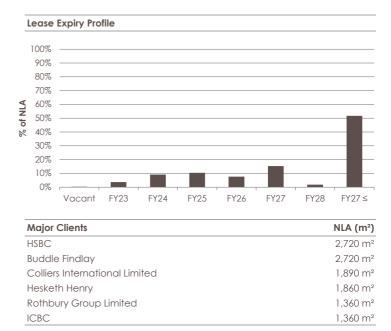


Located in the northern sector of the CBD, The HSBC Tower is a landmark Premium Grade office tower occupying a prime 4,730 sqm freehold waterfront corner site, affording unrivalled views of the Waitemata Harbour.

The building consists of 29 levels, comprising of 7 levels of car parking, storage, ground level and lobby retail and 23 levels of office space. In 2020 Precinct completed a brand new, architecturally designed lobby as well as entire refurbishments to the building's end of trip facilities and bicycle storage area.

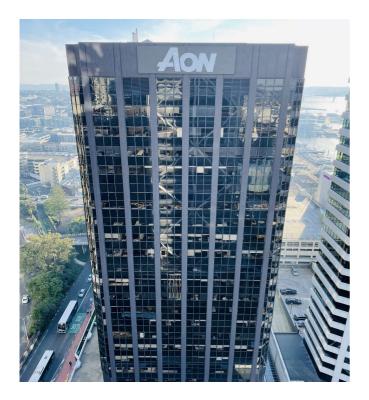
With large floor plates and a central core, the building allows for efficient subdivision into multiple tenancies. The building features an on-site concierge, 24/7 security, and high-speed destination-controlled lifts.

The tower is in close proximity to the amenities provided by the waterfront, and Britomart Transport Centre, and accordingly experiences strong occupier demand. A pedestrian bridge links the tower to the recently completed world class retail, hospitality, and business precinct Commercial Bay.









Property details	
Construction	1980
Refurbishment	2023
Ownership	100%

Property Statistics	
Total Lettable Area	25,354 m²
Average Floor Plate	1,100 m <sup>2</sup>
Car Parks	102 spaces
WALT	3.9 years
Occupancy	96%

Valuation (30 June 2023)	
Current Value	\$237.5 m
Value (\$/sqm)	\$9,367
Market Cap Rate	5.8%
Initial Yield	5.7%
Valuer	Jones Lang LaSalle

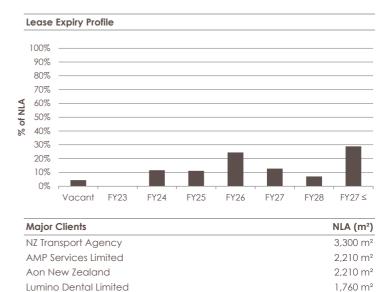


The AON Centre Auckland has sweeping views across the Viaduct Basin and Hauraki Gulf. The AON Centre Auckland offers 21 levels of corporate office space and two levels of parking space right on the corner of Custom Street West and Lower Albert Street. The AON Centre Auckland forms part of the recently completed Commercial Bay precinct. Occupiers benefit from a seamless connection to world class retail and hospitality as well as being part of New Zealand's largest business community.

Built in 1980, followed by refurbishments in 1992 and 2002, the AON Centre Auckland provides a range of amenities, from onsite childcare facilities, several food and beverage options, a metro supermarket, an End of Trip facility and recently redeveloped lobby in July 2023.

The building's large windows provide generous natural sunlight, while large floor plates enable a flexible interior layout allowing clients to add a personal touch to the space they work in.

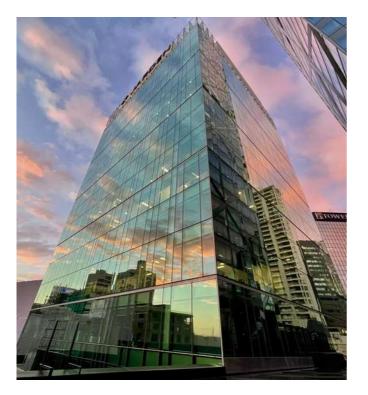
The AON Centre Auckland has excellent access to key public transport hubs including the ferry terminal, Britomart station and the Downtown bus terminal.



AJ Park IP Limited 1,670 m<sup>2</sup> General Distributors Limited 1,140 m<sup>2</sup>







Property details	
Construction	2009
Refurbishment	
Ownership	100%
Property Statistics	
Total Lettable Area	13,762 m <sup>2</sup>
Average Floor Plate	913 m²
Car Parks	
WALT	4.4 years
Occupancy	94%
Valuation (30 June 2023)	
Current Value	\$135.0 m
Value (\$/sqm)	\$9,810
Market Cap Rate	5.5%

5.3%

**Colliers** International



Initial Yield Valuer

#### Commentary

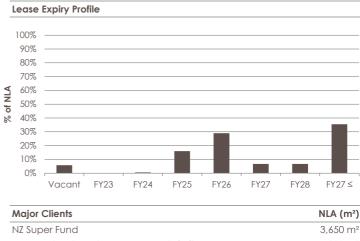
Located in a prime position within Auckland's CBD, the building comprises a modern premium quality office building providing retail areas, lobby areas, end of trip facilities, on-site concierge services, plus 15 levels of office accommodation above.

The building has a prime location on Queen Street at the heart of Auckland's waterfront. It is fully integrated into the world class Commercial Bay precinct with the lower levels absorbed by the Commercial Bay retail development. The Jarden House lobby is currently undergoing a refurbishment to create a premium client experience.

An extensive upgrade through 2008-2009 saw the redevelopment incorporate the construction of 4 new upper levels, new facade cladding and internal modernisation with the latest technology services.

The building received a 5-star rating by the Green Building Council on completion.

Major clients include NZ Super, NZ Funds Management and Jarden.



NZ Super Fund	3,650 m²
New Zealand Funds Management Limitec	1,230 m²
Jarden Partners Limited	1,140 m²
Regus	910 m²
Wotton + Kearney Limited	910 m²
Generate Investment Holdings Limited	910 m <sup>2</sup>



### 139 Pakenham Street, Auckland Mason Brothers





Property details	
Construction	2016
Refurbishment	
Ownership	100%
Property Statistics	
Total Lettable Area	4,704 m <sup>2</sup>
Average Floor Plate	1,500 m <sup>2</sup>
Car Parks	
WALT	2.5 years
Occupancy	100%
Valuation (30 June 2023)	

Current Value	\$58.0 m
Value (\$/sqm)	\$12,329
Market Cap Rate	5.1%
Initial Yield	5.1%
Valuer	Jones Lang LaSalle



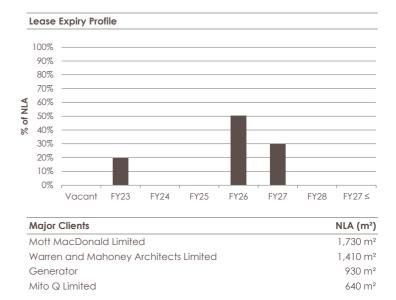
#### Commentary

Mason Bros. is the first completed development by Precinct Properties within the Wynyard Quarter Innovation Precinct.

It is an adaptive reuse of a large character warehouse that dates to the 1920s. The refurbishment has been designed by Warren and Mahoney and celebrates the rich industrial heritage of the building while pushing the boundaries in terms of contemporary workplace and the innovative environment.

The building was refurbished with sustainability in mind and has been awarded a 6-Green Star rating and a 5.5 Star NABERSNZ energy rating. As a result, tenants have experienced an increase in personal productivity and a drop-in absenteeism.

The Mason Bros. building is fully occupied and features large floor plates, bike racks and End of Trip facilities.





## 204 Quay Street, Auckland 204 Quay Street





Property details	
Construction	1944
Refurbishment	
Ownership	100%
Property Statistics	
Total Lettable Area	5,457 m²
Average Floor Plate	
Car Parks	
WALT	4.7 years
Occupancy	100%
Valuation (30 June 2023)	
Current Value	\$22.0 m

Current Value	\$22.0 m
Value (\$/sqm)	\$4,031
Market Cap Rate	8.3%
Initial Yield	7.8%
Valuer	Jones Lang LaSalle

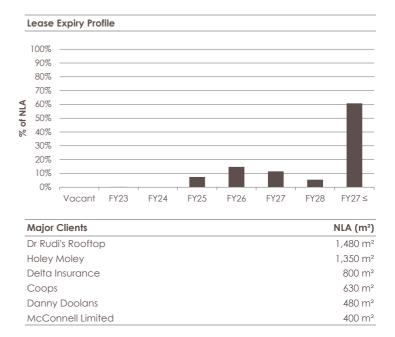


#### Commentary

204 Quay is an iconic watefront office and hospitality asset in the heart of Auckland's Viaduct precinct. 204 Quay is Located in the highly prominent position on the south-western corner of Hobson Street and Quay Street intersection.

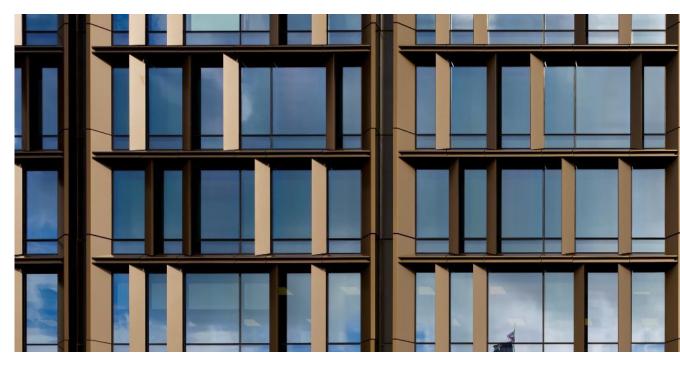
The main buildings were originally completed in the 1940's and extensively refurbished over recent years. The property provides for seven food and beverage tenancies together with high stud character office accommodation on the upper level.

The building is largely occupied by popular hospitality venues including, Saint Alice, Dr Rudi's, Holey Moley, Danny Doolan's, Parasol and Swing and Coops.





# Wellington





## Wellington Portfolio

- 1 AON Centre
- 2 NTT Tower
- 3 Central on Midland Park
- 4 No.1 The Terrace
- 5 Defence House

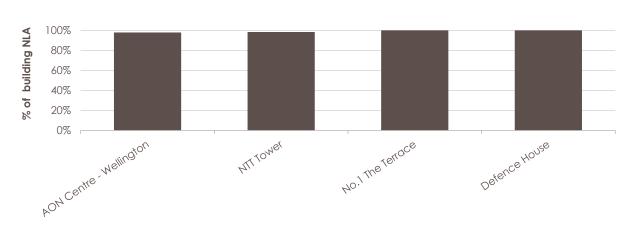




**27%** Weighting to Wellington by portfolio value

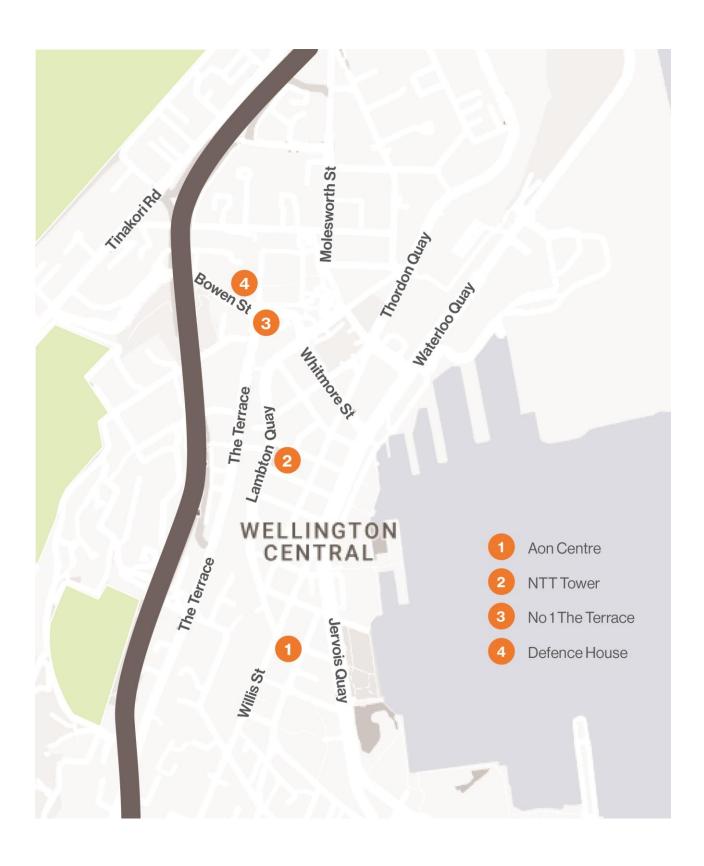


Weighted Average Lease Term



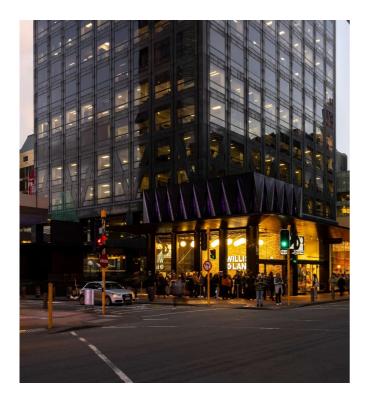
## Wellington Occupancy

# **Wellington Portfolio**



## 1 Willis Street, Wellington Aon Centre Wellington





Property details	
Construction	1984
Refurbishment	2023
Ownership	100%

Property Statistics	
Total Lettable Area	24,257 m²
Average Floor Plate	1,050 m <sup>2</sup>
Car Parks	173 spaces
WALT	4.2 years
Occupancy	98%

Valuation (30 June 2023)	
Current Value	\$218.2 m
Value (\$/sqm)	\$8,996
Market Cap Rate	6.6%
Initial Yield	6.6%
Valuer	CBRE



#### Commentary

AON Centre Wellington, at 1 Willis Street is a Wellington landmark. Located at the junction of Willis Street, Lambton and Customhouse Quays, the building sits at the heart of the central business and retail districts.

Completed in 1984, Precinct has recently refurbished the lobby and upgraded the concierge facilities to ensure this 80s landmark continues to set the standard.

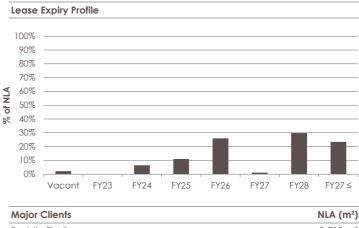
Floor plates of 1,050 sqm each can accommodate up to 100 people per floor in a high-density work environment. The generous ceiling height and floor to ceiling glazing provide plenty of natural light.

The upper floors of the AON Centre Wellington offer 360-degree views over Wellington, taking in a huge sweep of the harbour.

The steel structure affords the tower a high seismic rating. No. 1 Willis has been assessed as providing an equivalent New Building Standard (NBS) rating of 90-100% based on a Detailed Engineering Evaluation (DEE).

The AON Centre Wellington offers generous bike storage, showers and lockers on the B2 basement level, accessible from the parking garage.

The tower basement's retail reopened in July 2023 as Willis Lane. The newly renovated space reimagines the city's historic underground walkways into a subterranean hub of late-night activity. The space has been transformed into a series of weaving tunnels and vaulted brick archways filled with eclectic food vendors, open dining spaces and entertainment.



Major Clients	NLA (m²)
Buddle Findlay	2,710 m <sup>2</sup>
Chorus Limited	2,100 m <sup>2</sup>
Medical Council of New Zealand	1,850 m <sup>2</sup>
AON New Zealand	1,610 m²
AJ Park	1,080 m²
Booster Financial Services Limited	1,080 m²







Property details	
Construction	1998
Refurbishment	2013
Ownership	100%

Property Statistics	
Total Lettable Area	16,633 m²
Average Floor Plate	1,000 m <sup>2</sup>
Car Parks	337 spaces
WALT	5.1 years
Occupancy	98%

Valuation (30 June 2023)	
Current Value	\$140.8 m
Value (\$/sqm)	\$8,462
Market Cap Rate	6.4%
Initial Yield	6.7%
Valuer	Bayleys

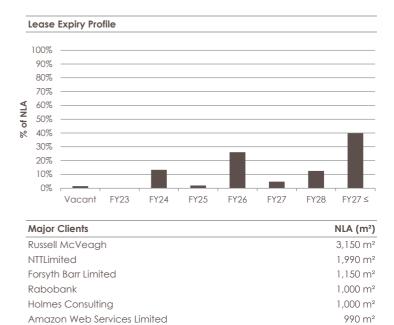


NTT Tower is a prestigious 25 level commercial podium and office tower incorporating 10 levels of carparking, 15 levels of office accommodation and is integrated with the former Police buildings now converted to office and retail use and rebranded to Central on Midland Park.

The building is located within the Core Central Business District, directly opposite the prime retail sector of the city and within close proximity of all central city amenities including public transport plus the Government Centre and law courts a short distance north.

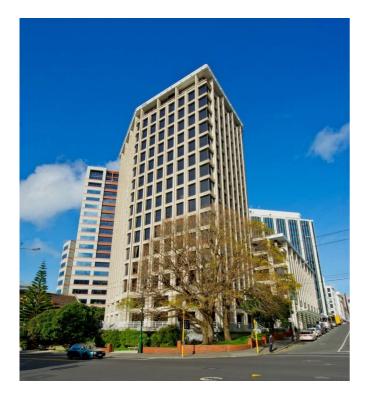
Facing Midland Park, NTT Tower offers large open plan office space with panoramic views of the Wellington Harbour.

A total of 8 lifts service the building with 5 of them servicing the office tower floors. In addition, the building is equipped with a variable air volume air conditioning system, fire sprinklers, and an emergency generator.









Property details	
Construction	1979
Refurbishment	2020
Ownership	100%
Property Statistics	
Total Lettable Area	18,613 m²
Average Floor Plate	2,000 m <sup>2</sup>
Car Parks	30 spaces
WALT	7.0 years
Occupancy	100%

Valuation (30 June 2023)	
Current Value	\$151.0 m
Value (\$/sqm)	\$8,110
Market Cap Rate	5.6%
Initial Yield	4.6%
Valuer	Colliers International



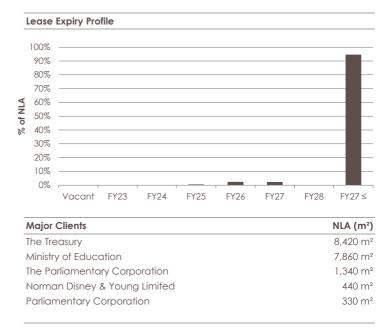
The building, constructed in 1979, is located in a prime Wellington CBD location close to the Government sector and The Beehive.

No. 1 The Terrace comprises an 18 level office tower of concrete construction with 16 office levels and two levels of basement storage accommodation.

The building has undergone major refurbishment in 1990 and was further refurbished in 2004 and 2005 covering all office levels. Levels 5-14 recently underwent a further refurbishment creating an open plan configuration which achieved practical completion in early 2020. The office floors of the building are fully occupied with leases to The Treasury and the Ministry of Education.

No. 3 The Terrace is a 4-level building with mezzanine and basement areas completed in 2006. The building is fully integrated with No. 1 The Terrace. In 2020, works have been completed to refurbish the podium section of the building.

Note: Statistics include No. 3 The Terrace ground lease









Property Statistics	
Total Lettable Area	25,929 m²
Average Floor Plate	2,300 m <sup>2</sup>
Car Parks	8 spaces
WALT	13.5 years
Occupancy	100%

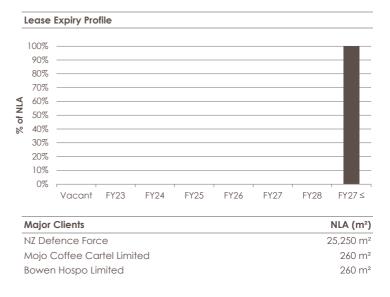
Valuation (30 June 2023)	
Current Value	\$187.0 m
Value (\$/sqm)	\$7,212
Market Cap Rate	5.4%
Initial Yield	4.3%
Valuer	Colliers International



Defence House, the former Bowen State Building was opened in 1962. Extensive work began in November 2016 to redevelop the building into a modern, efficient, and cost-effective workspace for the public sector. The redevelopment was completed in 2019 and is now fully occupied and leased until 2037. Defence House serves as the official headquarters for the New Zealand Defence Force.

The redevelopment, designed by Warren and Mahoney includes a new facade alongside seismic strengthening to 100% of National Building Standard, new lifting systems and mechanical services, and new modern base build fit out.

The building is a 10-level office building, with two basement levels, ground and 10 upper levels.





# Directory

#### Precinct Properties New Zealand Limited

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#### Officers

Scott Pritchard, Chief Executive Officer George Crawford, Deputy Chief Executive Officer Richard Hilder, Chief Financial Officer

#### Bankers

ANZ New Zealand Bank Bank of New Zealand ASB Institutional Bank Westpac New Zealand The Hong Kong and Shanghai Banking Corporation

#### **Bond Trustee**

The New Zealand Guardian Trust Company Limited Level 15 191 Queen Street Auckland 1010

### Registrar – Investors

#### **Computershare Investor Services Limited**

Level 2, 159 Hurstmere Road Takapuna, North Shore City Private Bag 92 119 Auckland 1020

#### **Directors of Precinct:**

Craig Stobo – Chairman, Independent Director Anne Urlwin – Independent Director Graeme Wong – Independent Director Nicola Greer – Independent Director Mark Tume – Independent Director Chris Judd – Independent Director

#### Manager

Precinct Properties Holdings Limied Level 12, 188 Quay Street Auckland, 1010 New Zealand

#### Auditor

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#### Security Trustee

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Telephone: Email: Website: Fax: +64-9-488-8700 enquiry@computershare.co.nz <u>www.computershare.co.nz</u> +64-9-488-8787

#### Please contact our registrar;

To change investment details such as name, postal address or method of payment For queries on dividends and interest payments. To elect to receive electronic communication.